

Shaw's Supermarkets Deal Sheet

Buyer Name & #: _____ *SHAW'S DEAL # _____
 Category Name & #: _____ VENDOR DEAL # _____
 Supplier Name & #: _____ Mail Bill To: _____
 Invoice Supplier Name & #: _____
 Broker Name & #: _____

OFFER TYPES - Choose those that Apply (X)

AD FEE	<input type="checkbox"/>	SCAN	<input type="checkbox"/>
DISPLAY FEE	<input type="checkbox"/>	TRUCKLOAD ALLOWANCE	<input type="checkbox"/>
FLOORSTOCK PRICE PROTECTION	<input type="checkbox"/>	TEMP PRICE REDUCTION	<input type="checkbox"/>
O/I OR BILL BACK	<input type="checkbox"/>	LIST COST CHANGE	<input type="checkbox"/>

Please start by choosing applicable offer type/s above

GROUP	CODE	DESCRIPTION	UPC	Case Pack	Size	CASE LIST COST #1	CASE PREV LIST COST	CASE OFF INVOICE #2	CASE BILL BACK #3	UNIT ADDT'L DEAL #4	SCAN UNIT PER UNIT #5	NET CASE COST	NET UNIT COST	TRKLD ALLOW #6	FSPP ALLOW	FSPP BOH
		<small>* Check if Full Model Group</small>										0.00	#DIV/0!			
												0.00	#DIV/0!			
												0.00	#DIV/0!			
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												0.00	#DIV/0!			
												0.00	#DIV/0!			

First Order Date: _____

#1 List Cost Change

Order Start: _____ to Order End: _____ Ship Start: _____ to Ship End: _____

#2 Off Invoice

#3 Bill Back

#4 Additional Deal / / / / / / / / / / / /

Type of "Additional" Deal: OI / Bill Back / Scan / Other: explain other in Notes

#6 Truckload allow / / / / / / / / / / / /

FEE AMOUNTS	START	to	END	*SHAW'S DEAL #
AD FEE \$:				_____
TPR FEE \$				_____
TRUCKLOAD FEE \$				_____
DISPLAY FEE \$				_____
Scan #5				_____
Other (explain in notes):				_____

* PO List:

NOTES / Store List: *This deal is to include all items in the Shaw's model group(s) at the time of performance unless otherwise noted on the deal sheet.*

Circle or Bold One:

EDI OR Manually entered by Shaw's

Deal Type: Circle or Bold One

Original Deal

Cancel deal submitted: _____

Revision to Original Deal Submitted: _____

*Buyer Response	
Accept	Reject
Received	Input Date

* Supplier will comply with the FTC's "Fred Meyer Guides" (16 CFR 240 et seq.), which describe how suppliers can make equivalent promotional services and allowances available to competing customers on proportionately equal terms.

*All Off Invoice and Bill Backs offered on items that ship to Shaw's stores may be extended based on the vendor/manufacture lead time for store replenishment.

VENDOR SIGNATURE: _____ DATE: _____

Category Manager Signature: _____ DATE: _____

All Shaded sections are for Shaw's internal use only

